

## PERSONAL INFORMATION

## Konstantin Borisov Konstantinov



📍 Sofia 1142, 35 Evlogi and Hristo Georgievi Blvd.

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Gender : Male | Date of birth : 12/25/1984 | Nationality : Bulgarian

## WORK EXPERIENCE

January 2024 – present

January 2022 – July 2022

December 2014 – March 2015

**Expert**

**Club “Economika 2000”**, Sofia, 98 Iskar Str.

- Participation in the preparation and implementation of the organization's projects related to various aspects of environmental management, including development of strategic and planning documents, conducting financial and economic analyses, cost-benefit analyses, situation analyses for various sectors, SWOT analyses, elaboration of forecasts (including demographic and population income forecasts); development of options/scenarios for future development, organization and conducting of trainings

Type of activity or field of work: Consultancy services

January 2009 – January 2024

**Project Coordinator / Expert**

**Sofia Consulting Group**, Sofia, 74 Stara Planina Str.

- Participation in the preparation and implementation of the organization's projects related to various aspects of environmental management, including development of strategic and planning documents, conducting financial and economic analyses, cost-benefit analyses, situation analyses for various sectors, SWOT analyses, elaboration of forecasts (including demographic and population income forecasts); development of options/scenarios for future development, organization and conducting of trainings

Type of activity or field of work: Consultancy services

June 2021 – present

**Executive Director**

**NGO “Club za Zeleni Politiki”**, Sofia, 98 Iskar St.

- The association conducts scientific and applied research, provides technical assistance and specialized training and organizes public discussions and scientific forums in the following priority areas: restructuring of the real economy, regional and local development, environmental protection, social policy, public administration reform.

Type of activity or field of work: Non-profit organization operating in the field of environmental protection

September 2008 – December 2008

**Sales Manager**

**Petrosystems Ltd.**, Sofia, 16 Macedonia Blvd

- Organization and coordination of deliveries of equipment for gas stations and filling stations from a number of European supplier companies. Maintaining relations with customers and transport companies in order to organize deliveries. Carrying out current correspondence with suppliers and customers. Translation of technical specifications of gas dispensers from English to Bulgarian. Researching market opportunities for business expansion and optimization of commercial processes.

Type of activity or field of work : Trade / Import

## EDUCATION AND TRAINING

September 2007 – June 2008

### Master's

**EHSAL University** , Faculty of Economics, Brussels, Belgium

- Major: International Business Management
- Graduated with honors.
- Thesis topic: Analysis of the Theory of Economic Voting in Post-Communist Bulgaria

August 2003 – May 2007

### Bachelor's

**Vesalius American College** , Brussels, Belgium

- Major: Business Economics
- Second major: Business Communication
- Graduated with honors (Cum Laude; cumulative GPA: 3.4/4.0)

September 1998 – June 2003

### Secondary education

**American College** , Sofia, Bulgaria

- Humanitarian profile
- Cumulative GPA: 5.4/6.0
- Secondary education

## PERSONAL SKILLS AND COMPETENCES

Mother tongue

Bulgarian

Other languages

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Participating in a conversation	Individual oral presentation	
<b>English</b>	C1	C1	C1	C1	C1
Enter the name of the language certificate and level, if applicable.					
<b>German</b>	B1	B1	B1	B1	B1
Enter the name of the language certificate and level, if applicable.					

Level: A1/2: Basic level of proficiency - B1/2: Independent level of proficiency - C1/2: Fluent level of proficiency  
Common European Framework of Reference for Languages

Communication skills and competencies

- Teamwork skills, including with Clients, partners, etc.

Organizational skills and competencies

- Good organizational skills in the preparation and implementation of projects. Experience in organizational activities related to the organization and conducting of training seminars; coordination of project implementation.

Professional skills and competencies

- Many years of experience in implementing quality control processes in my capacity as a certified internal auditor under ISO 9001 and ISO 14001

Computer skills and competencies

- Computer literacy, skills in working with Windows, MS Office, Basic HTML, QuarkXPress, 'R' Statistical Software

Driving license

Category B

#### APPLICATIONS

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- **Information about participation in (selected) projects**